

JOB DESCRIPTION

Job Title:	PRODUCT MANAGER
Reports to:	Commercial Manager
Department:	SALES & PRODUCT DEVELOPMENT
Company Overview:	<p>Accsys Group is a chemical technology group focused on the sustainable transformation of wood through its proprietary acetylation process. The Group manufactures two products Accoya® wood and Tricoya® wood chips.</p> <p>The Group's Accoya® processing plant, distribution centre, sales office, R&D dept., engineering dept. and laboratory are located in Arnhem in the Netherlands, and the world's first Tricoya® plant is under construction in Hull, in the UK. The Group head office and UK sales office is located in London, UK, and the North American team operate out of a sales office in Dallas, USA. The Company has over 160 employees globally.</p> <p>The Group is in a growth phase with significant production capacity investment underway at the plants in the UK and the Netherlands.</p>
Role Summary:	<p>This role plays in integral part of ensuring the group is set to achieve its sales growth and capacity build targets.</p> <p>The successful candidate will work closely with the Product Development, Sales and Marketing teams plus Operational functions to lead and accelerate commercial implementation of selected product evolutions. To ensure focus and timeliness the role will work sequentially with focus on one major product implementation at a time.</p>
Direct Reports:	<ul style="list-style-type: none"> ▪ N/A
Key Responsibilities and Accountabilities:	<ol style="list-style-type: none"> 1. Creating a project plan with clear success criteria, timeline, and decision points towards commercial implementation 2. Leadership of new product implementation covering production, sales, marketing and technical aspects 3. Focus and hands on involvement in particular aspects of implementation as the project evolves from pre-commercial to production set up and commercialisation 4. Market research and reporting in target implementation area to inform and guide the implementation program 5. Identification and engagement with any third party vendors contributing to the implementation 6. Setting the launch program and moving the product into the general Accsys business stream 7. Regular project reporting intervals to the Senior Management Team

<p>Qualification / Experience Requirements:</p>	<ul style="list-style-type: none">▪ Degree Qualified▪ Relevant industry experience category management of high performance products to the sector▪ Experience of managing a project team with indirect reporting lines▪ Commercial awareness is essential for this role▪ Ability to think on your feet▪ Sharp, quick - witted and have able to make quick decisions▪ Strong and effective oral, presentation and written communication▪ Proactive approach▪ Ability to be flexible and adaptable in a continuously evolving environment
<p>Competencies & Travel:</p>	<ul style="list-style-type: none">▪ Achievement Motivation▪ Organisational Commitment▪ Flexibility▪ Conceptual thinking▪ Teamwork and Cooperation▪ Expectation of circa 1/3 travel including occasional long haul trips. Travel may be higher if home based.